

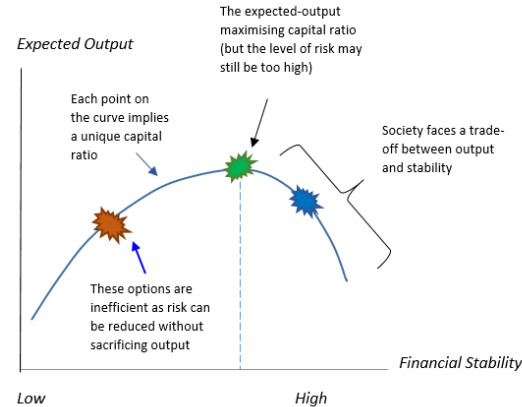
Setting the capital ratio

Presentation to FSO 20 Nov 2018.

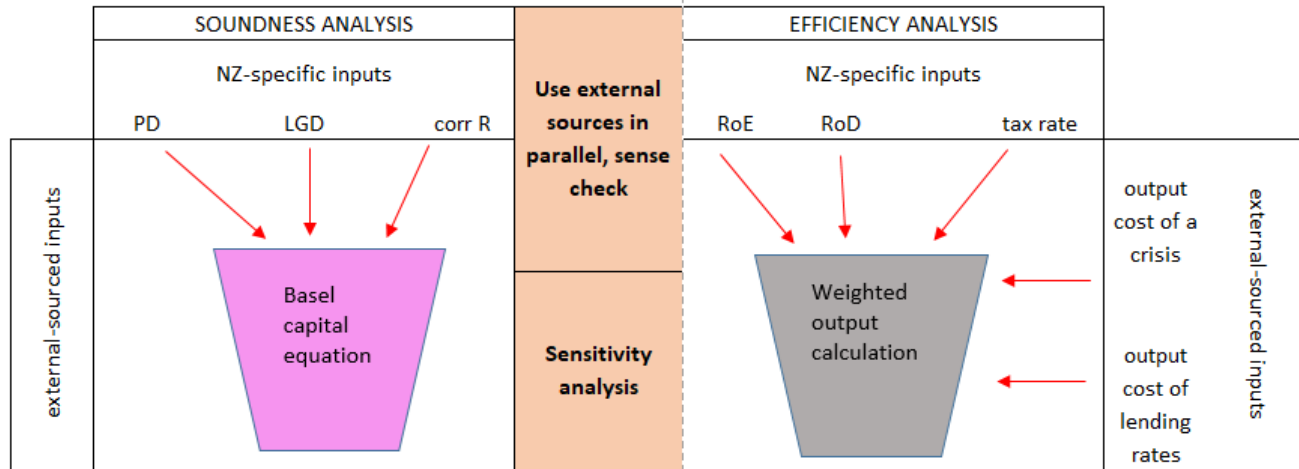
Our framework

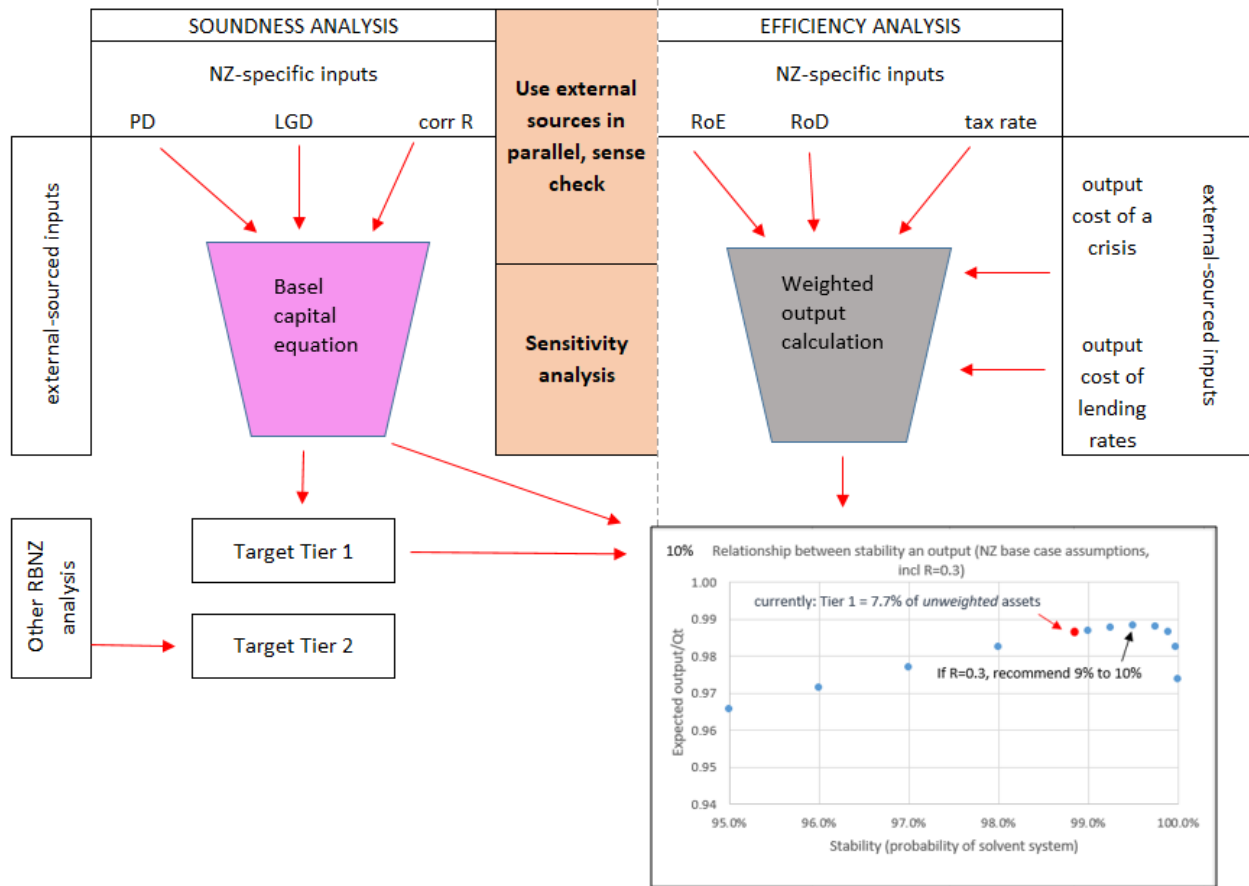
2-step process:

- Identify the level of capital that will cap the probability of a crisis.
- See if any win-win opportunities remain at the capital target.



Our methodology





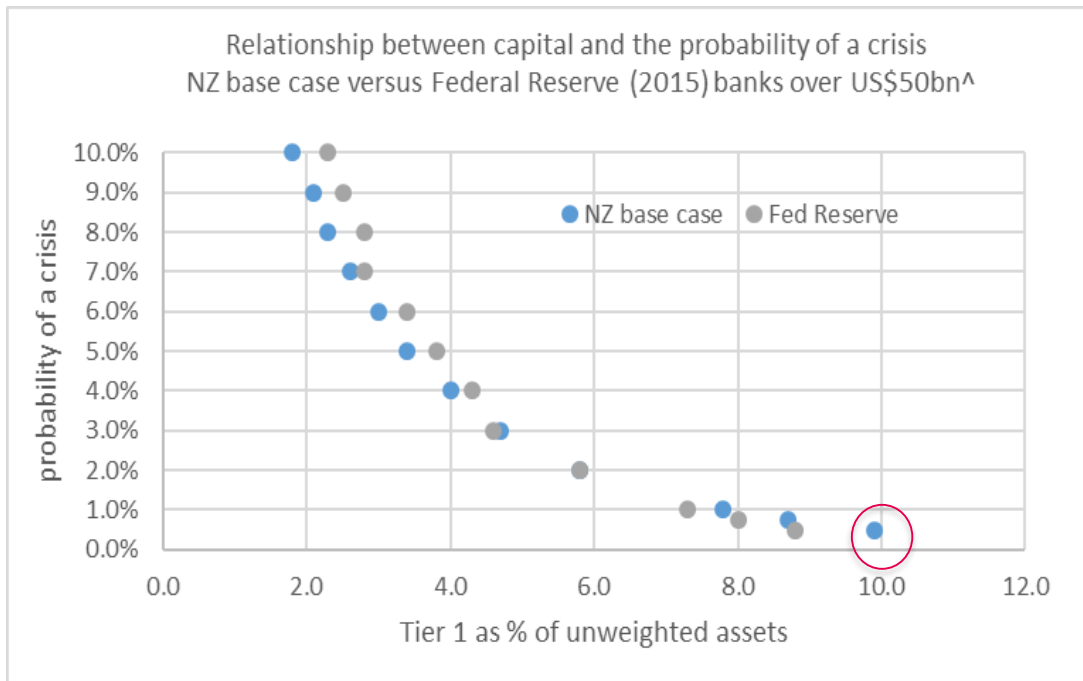


Sense checks

- Other methods for calculating the relationship between capital and the probability of crises (Fed Reserve functions, BoE studies, IMF)
- Implied shock losses versus loss experience in crisis countries
- Explanatory power re: Ireland's losses
- Input assumptions reflect variety of NZ and external data
 - IMF, World Bank data on global NPLs
 - Optimal capital literature methods and findings
 - NZ stress tests results informed LGD assumptions
 - Indicators of correlations between asset values and output



The key to achieving soundness: the probability of insolvency and capital

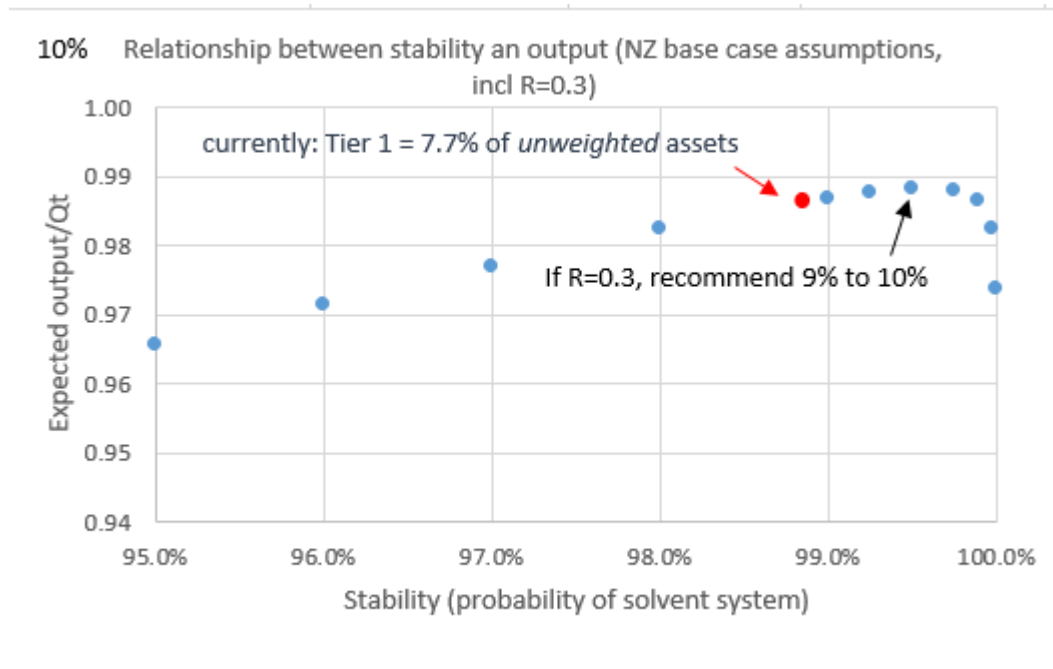




Recommended Tier 1 target

Tier 1 capital	What we have now	Possible targets for Tier 1				
As % of RWA	12.6%	13.0%	14.5%	16.0%	17.5%	19.0%
\$bn	40.0	41.4	46.2	51.0	55.8	60.5
non-compliant AT1 \$bn	6.3					
Implied new Tier 1 \$bn		7.7	12.5	17.3	22.1	26.8
Annual dividends \$bn	3.4					
Annual profits ex tax, extras \$bn	4.7					

Efficiency: any win-win opportunities at the capital target?



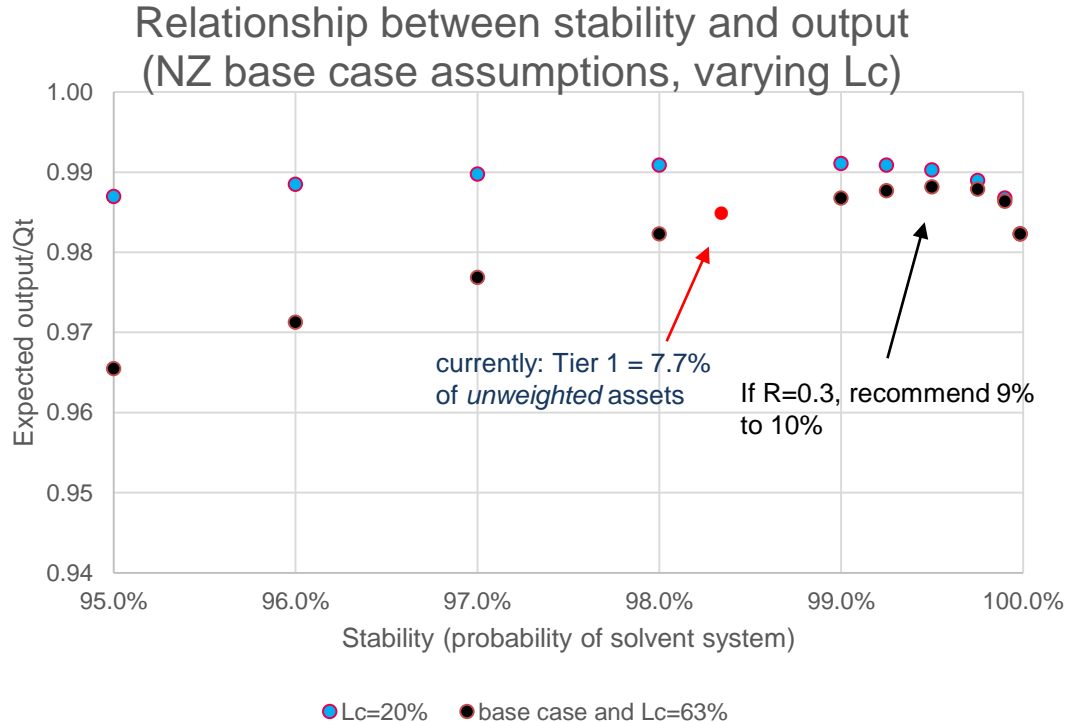
Extra slide if any questions about where the targets came from



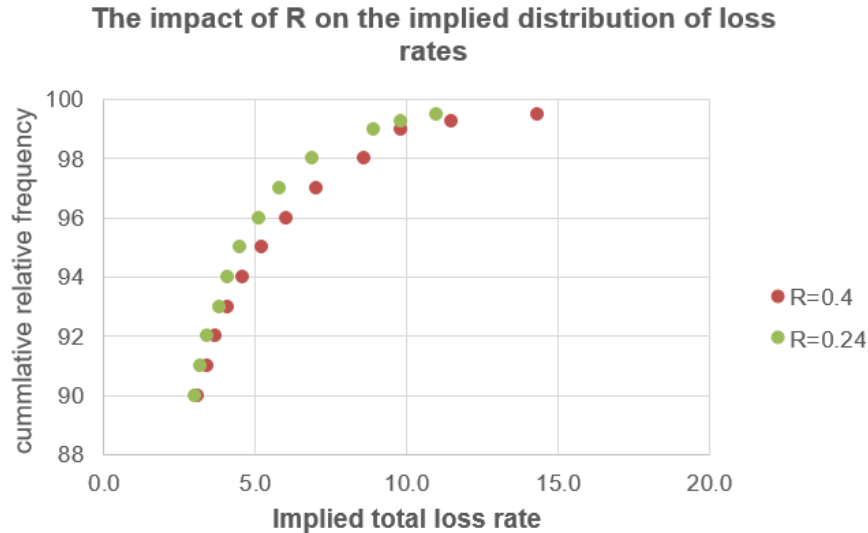
		Target Tier 1/unweighted assets %				
		R = 0.24	R = 0.30	R = 0.35	R = 0.4	R = 0.5
LGD 40%, confidence 99.5%	PD %					
	1.5	5.4%	6.7%	7.9%	9.1%	11.8%
	2.0	6.5%	8.0%	9.4%	10.9%	14.0%
	2.5	7.5%	9.2%	10.8%	12.4%	15.9%
	2.8	8.0%	9.9%	11.5%	13.2%	16.9%
	3.0	8.4%	10.3%	12.0%	13.7%	17.5%
		Target Tier 1 (credit risk) is 7.5% to 12% of u/w assets				
		Add 0.6% for op and market risk				



Extra slide if any questions about the impact of changing Lc to 20% of GDP (NPV output lost in a crisis)



Extra slide if any questions about the way R interacts with the loss distribution





Extra slide if any questions about effect of lower R

	PD %	Target Tier 1/unweighted assets %				
		R=0.16	R = 0.24	R = 0.30	R = 0.35	R = 0.4
LGD 40%, confidence 99.5%	1.5	4.3	5.4%	6.7%	7.9%	9.1%
	2.0	5.3	6.5%	8.0%	9.4%	10.9%
	2.5	6.2	7.5%	9.2%	10.8%	12.4%
	2.8	6.7	8.0%	9.9%	11.5%	13.2%
	3.0	7.1	8.4%	10.3%	12.0%	13.7%
	Target Tier 1 (credit risk) is 7.5% to 12% of u/w assets					
Add 0.6% for op and market risk						

99.5%, low R=16	Probability of insolvency = 0.5%	Total bank sector				
	Unweighted assets \$m	507,752				
	Current Tier 1 \$m	40,013				
	Tier 1 target % of u/w Assets	7.0%	8.0%	9.0%	10.0%	11.0%
	Tier 1 target \$m	35,543	40,620	45,698	50,775	55,853
	Tier 1 shortfall from target \$m	(4,471)	607	5,684	10,762	15,839
	Non-compliant AT1 \$m	6,318				
	Tier 1 new capital issue \$m	1,847	6,925	12,002	17,080	22,157
	Current RWA \$m	291,698				
	Proposed RWA (using floor) \$m	318,674				
Tier 1 target as % new RWA	11.2%	12.7%	14.3%	15.9%	17.5%	
Average annual divs (last 5 yrs) \$m	3,443					
Avg annual net profit after tax-plus (last 5 yrs) \$m	4,686					